# Form 990

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements

Open to Public Inspection

1	Ą	For the 2	011 calen	dar year, or tax year begin	ning	, 2011, and	l ending					
ı	В	Check if app	licable	С	<del></del>			D Employ	er Identification	on Number		
		Addres	s change	American Gas Ass				13-0	0431590			
		Name	change		1 Street, NW #450			E Telepho	ne number			
		Initial r	eturn	Washington, DC 2	0001			202-	-824-72	55		
		Termin	[erminated									
		Amend	ed return				// 6.5	<b>G</b> Gross re	ceipts \$	48,138,	393.	
		Applica	ition pending	F Name and address of principa	officer Kevin M. Hai	dardt		H(a) Is this a group return for affiliates? Yes X				
_				Same As C Above			Н(Б	<ul> <li>Are all affiliates inclining</li> <li>If 'No,' attach a list</li> </ul>		ns) Yes	<b>∏ N</b> o	
Ī		Tax-exem	pt status	501(c)(3) X 501(c) (	6 ) ◀ (insert no.) 49	47(a)(1) or	527		(555 11150 5500	,		
_	J	Websit	e:► ww	w.aga.org	F=-1	<del></del> -		) Group exemption nu				
_	<u> </u>		rganization	X Corporation Trust	Association Other ►	L Year o	of Formation	1971 Ms	tate_of legal d	omicile DE		
L	<u>Ра</u>		Summar									
		<b>1</b> Bri	efly descri	be the organization's miss	on or most significant activi	ties <u>See</u> :	<u>Schedu</u>	<u>le 0</u>				
	8											
	Activities & Governance				<b></b>					. – – – –		
	ě	2 Ch	ck this b	y > I if the organization	n discontinued its operation		of more	than 25% of its			. – – –	
	8				rning body (Part VI, line 1a)	s or disposed	or more	(liail 25 % 01 lts l	3		41	
	ଷ୍ଟ				s of the governing body (Pa	rt VI, line 1b)			4		33	
	울	5 Tot	al numbei	r of individuals employed in	n calendar year 2011 (Part \	/, lıne 2a)		[	5		93	
	듄			r of volunteers (estimate if					6		3,836	
	⋖				Part VIII, column (C), line 1:	2			7a		169.	
<b>~</b> 1-	_	<b>b</b> Net	unrelated	d business taxable income	from Form 990-T, line 34				7b		750.	
2012		• •			41.			Prior Year		Current Ye	ar	
~	9			and grants (Part VIII, line				23,317,0	72	26,558,	052	
	Ę	9 Pro 10 Inv	gram sen estment ir	vice revenue (Part VIII, line ncome (Part VIII, column (v	222,9			286.				
	<u>۾</u>	10 111V	estilielit ii	e (Part VIII, column (Δ) li	ies 5, 6d, 8c, 9c, 10c, and 1	101	-	1,287,8		1,937,		
$\square$	_				must equal Part, VIII, colur		2)	24,827,8		29,087,		
SCANNED DEC 17	ヿ			ımılar amounts paid (Part		526						
				to or for members (Part								
-					e benefits (Part IX, column	o) [	15, 459, 989. 16,			356.		
	963			fundraising fees (Part IX,								
3	8			sing expenses (Part IX, col						-		
W	<u>a</u>			ses (Part IX, column (A), III			— H	10,361,9	43	12,632,	693	
			•		equal Part IX, column (A), I	ne 25)	<u> </u>	25,821,9		28,748,		
			•	s expenses Subtract line 1		20)	-	-994,1			113.	
-	5 g				<u> </u>		B	Beginning of Current		End of Ye		
	\$ <u>\$</u>	<b>20</b> Tot	al assets	(Part X, line 16)				34,823,1		35,299,		
	8			es (Part X, line 26)				29,373,0		34,747,		
	<b>≨</b> £	<b>22</b> Net	assets o	r fund balances Subtract li	ne 21 from line 20			5,450,0	65.	551,	751.	
	Pa	rt II	Signatui	e Block				•				
	Unde	er penalties	of perjury, I o	leclare that I have examined this ret	urn, including accompanying schedul all information of which preparer has	es and statements	s, and to the	best of my knowledge	and belief, it	s true, correct	, and	
_	com	plete Decia	ration of prep	arer (other than officer) is based on	all information of which preparer has	any knowledge			1.			
				of foundars	y				3//ک			
	Sig		. *	ire of officer				Date '				
	He	re		in M. Hardardt				Chief Fin'1	/Adm O	<u>ff.</u>		
-				preparer's name	Preparer's signature	Date			PTIN			
			г ппо туре	Archaror a natific		Date	•	_	y"			
	Pai		E		Self-Prepared			self-employe	a			
		eparer e Only	Firm's name				1 11 15 15 15	Firm's CIAL I	_			
`		iny	Firm's addr	255				Firm's EIN				
_	Mar	the IDS	discuss th	nis return with the preparer	shown above? (see instruction	ions)		Phone no		Yes >	No	
	viay	THE ITS	ulayuaa li	" recom with the higherer	STORT GOOVE (SEC HISHIDE					103 /	-1	

Form	990 (2011) American Gas Association	13-0	<u> 13</u> 159	90	(	Page <b>2</b>
Par						
	Check if Schedule O contains a response to any question in this Part III					X
1	Briefly describe the organization's mission					
	See Schedule 0					
2	Did the organization undertake any significant program services during the year which were not listed	on the prior	_			
	Form 990 or 990-EZ?			Yes	X	No
_	If 'Yes,' describe these new services on Schedule O	•		.,	₩.	
3	Did the organization cease conducting, or make significant changes in how it conducts, any program s	ervices /		Yes	X	No
	If 'Yes,' describe these changes on Schedule O					
4	Describe the organization's program service accomplishments for each of its three largest program ser Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the	vices, as namount of o	neasure Irants a	and al	expen locatio	ses ons to
	Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the authors, the total expenses, and revenue, if any, for each program service reported		,			
4 a	(Code) (Expenses \$ including grants of \$) (	Revenue	\$		·	)
	See Schedule 0					- <b></b>
					<b>_</b>	
			- <b></b> -			
4 b	(Code) (Expenses \$) (	Revenue	\$			)
	See Schedule O					
		_	<u> </u>			
4 c	c (Code) (Expenses \$ including grants of \$) (	Revenue	\$			)
	See Schedule 0					
				<b>-</b>		
				<b>-</b>		
	Other program services (Describe in Schedule O)  See Schedule O					
40	(Expenses \$) (Revenue \$				)	
40	Total program service expenses ►					
BAA				Forr	n <b>990</b>	(2011)

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A	1		Х
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		X
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I	3	Х	
4	Section 501(c)(3) organizations Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III	5	Х	
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If 'Yes,' complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III	8		Х
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV	9		Х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If 'Yes,' complete Schedule D, Part V	10		Х
11	If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			!
ā	a Did the organization report an amount for land, buildings and equipment in Part X, line 10? If 'Yes,' complete Schedule D, Part VI	11 a	Х	
ŧ	b Did the organization report an amount for investments— other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII	11 b		Х
(	c Did the organization report an amount for investments— program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII	11 c		Х
	d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX	11 d		Х
•	e Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X	11 e	X	
	f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X	11 f	Х	
	a Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI, XII, and XIII	12a		Х
	b Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12 b	Х	
	Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E	13		<u>X</u>
	a Did the organization maintain an office, employees, or agents outside of the United States?	14a		<u> </u>
•	b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If 'Yes,' complete Schedule F, Parts I and IV	14b	х	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If 'Yes,' complete Schedule F, Parts II and IV	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If 'Yes,' complete Schedule F, Parts III and IV	16		<u> </u>
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I (see instructions)	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II	18		Х
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III	19		Х
	a Did the organization operate one or more hospital facilities? If 'Yes,' complete Schedule H	20		<u>X</u>
ŧ	b If 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return?	20 b		

Part IV Checklist of Required Schedules (continued) Yes No Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II 21 Х Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III 22 22 X Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If 'Yes,' complete 23 Х Schedule J 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, and that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K If 'No, 'go to line 25 24a Х **b** Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . 24b c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? 24c d Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year? 24d 25 a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I 25a b is the organization aware that it engaged in an excess benefit transaction with a disgualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I 25b 26 Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If 'Yes,' complete Schedule L. Part II 26 Х Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If 'Yes,' complete Schedule L, Part III Х 27 28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions) a A current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV 28a X b A family member of a current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV 28b Х c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If 'Yes,' complete Schedule L, Part IV 28c Х Х Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M. 29 29 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If 'Yes,' complete Schedule M 30 Х 31 Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N. Part I 31 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N, Part II 32 32 Х Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301 7701-3? If 'Yes,' complete Schedule R, Part I 33 33 X Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Parts II, III, IV, and V, line 1 34 Х Х 35 a Did the organization have a controlled entity within the meaning of section 512(b)(13)? 35 a **b** Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2 35b Х Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2 36 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If 'Yes,' complete Schedule R, Part VI 37 Х Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 197 Note. All Form 990 filers are required to complete Schedule O 38 Х

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Form 990 (2011)

Pa	rt V Statements Regarding Other IRS Filings and Tax Compliance			ugo
	Check if Schedule O contains a response to any question in this Part V			Г
			Yes	No
1	a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 41			
	b Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0			
•	C Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	 1c	_x-	
2	a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax State-			
	ments, filed for the calendar year ending with or within the year covered by this return 93		!	
	b If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	_X_	
2	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2-	v	
	a Did the organization have unrelated business gross income of \$1,000 or more during the year?  b If 'Yes' has it filed a Form 990-T for this year? If 'No,' provide an explanation in Schedule Q	3a 3b	X 	
		30		
	a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?  b If 'Yes,' enter the name of the foreign country	4a		X
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts			
5	a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			 V
	b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	<u>5a</u> 5b		<u>х</u> х
	c If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T?	5 c	-	
	a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?		v	
	·	<u>6a</u>	_X	
	o If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b	Х	
7	Organizations that may receive deductible contributions under section 170(c).			
;	a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		
(	f 'Yes,' did the organization notify the donor of the value of the goods or services provided?	7b		
(	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file			
	Form 8282?	<u>7c</u>		
	d If 'Yes,' indicate the number of Forms 8282 filed during the year			
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?  If the organization received a contribution of qualified intellectual property, did the organization file Form 8899	7f		
,	as required?	7g		
(	n If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	- 8	-	
	Sponsoring organizations maintaining donor advised funds.			
	a Did the organization make any taxable distributions under section 4966?	9a		
	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
	Section 501(c)(7) organizations. Enter		-	
	a Initiation fees and capital contributions included on Part VIII, line 12			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities  Section 501(c)(12) organizations. Enter	1	l	
	a Gross income from members or shareholders			
	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them ).  11b			
12	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	olf 'Yes,' enter the amount of tax-exempt interest received or accrued during the year			
	Section 501(c)(29) qualified nonprofit health insurance issuers.			
ä	a Is the organization licensed to issue qualified health plans in more than one state?	13a		
	Note. See the instructions for additional information the organization must report on Schedule O			
ı	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
	Enter the amount of reserves on hand			
	a Did the organization receive any payments for indoor tanning services during the tax year?	14a		X
	a If 'Yes.' has it filed a Form 720 to report these payments? If 'No' provide an explanation in Schedule O	14h		

Form 990 (2011) American Gas Association 13-0431590 Page 6 Governance, Management and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. X Check if Schedule O contains a response to any question in this Part VI Section A. Governing Body and Management Yes No 1a Enter the number of voting members of the governing body at the end of the tax year 41 1 a If there are material differences in voting rights among members See Sch. of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O b Enter the number of voting members included in line 1a, above, who are independent 33 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other Х officer, director, trustee or key employee? 2 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? 3 Х Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? Did the organization become aware during the year of a significant diversion of the organization's assets? 5 Х Did the organization have members or stockholders? See Schedule O 6 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? See Schedule Q 7 a Х **b** Are any governance decisions of the organization reserved to (or subject to approval by) members, 7b Х stockholders, or other persons other than the governing body? See Sch O Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following a The governing body? 8a Х b Each committee with authority to act on behalf of the governing body? 8ь Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O 9 Х Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes No 10a Did the organization have local chapters, branches, or affiliates? 10 a b If 'Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10 b X 11 a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11 a **b** Describe in Schedule O the process, if any, used by the organization to review this Form 990 See Schedule O 12a Did the organization have a written conflict of interest policy? If 'No,' go to line 13 Х 12a b Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise Х to conflicts? 12b c Did the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this is done 12 c See Schedule O 13 Did the organization have a written whistleblower policy? Х 13 X 14 Did the organization have a written document retention and destruction policy? 14 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? a The organization's CEO, Executive Director, or top management official See Schedule Q 15 a Х X **b** Other officers of key employees of the organization See Schedule O 15 b If 'Yes' to line 15a or 15b, describe the process in Schedule O (See instructions.) 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? 16a b If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements? 16<sub>b</sub> Section C. Disclosure 17 List the states with which a copy of this Form 990 is required to be filed ► None Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply Own website Another's website |X| Upon request 19 Describe in Schedule O whether (and if so, how) the organization makes its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. See Schedule O 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

#### Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees Section A.

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
  - List all of the organization's current key employees, if any
     See instructions for definition of 'key employees'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box it fleither the organization flor any related					) )	1011 00	inpensated any current o		incer, director, or trus	1	
(A) Name and title	(B) Average hours per week	unles	s per	Posi ck mo	tion ore the	an one n an offi ustee)	box, cer	(D)  Reportable compensation from the organization	(E) Reportable compensation from	(F) Estimated amount of other compensation	
	(describe hours for related organiza- tions in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(W-2/1099-MISC)	related organizations (W-2/1099-MISC)	from the organization and related organizations	
(1) John W. Sommerhalder II Chairman	6	X		Х				0.	0.	0.	
(2) Lawrence T. Borgard  1st Vice Chair	4	X		X				0.	0.	0.	
(3) Ronald W. Jibson 2nd Vice Chair	2	Х		х				0.	0.	0.	
(4) Robert C. Skaggs, Jr. Imed Past Chair	2	Х						0.	0.	0.	
_(5)_Michael_W. Allman Director	1	X						0.	0.	0.	
_(6)_Kevin_Burke Director	1	X						0.	0.	0.	
(7) William N. Cantrell Director	1	Х						0.	0.	0.	
(8) Carl L. Chapman Director	1	х						0.	0.	0.	
(9) Scott A. Cisel Director	1	Х						0.	0.	0.	
(10) Kim R. Cocklin Director	1	Х					,	0.	0.	0.	
(11) Randall L. Crawford Director	1	Х						0.	0.	0.	
(12) Rocco J. D'Alessandro Director	1	х						0.	0.	0.	
(13) Kenneth W. DeFontes, Jr Director	1	х						0.	0.	0.	
(14) Laurence M. Downes Ex-Officio	1	х						0.	0.	0.	

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (cont)											
(A) Name and title	(B) Average hours	(do	not c	Pos heck ss pe	ition more rson	than is both or/trus	one h an	(D)  Reportable compensation from	(E) Reportable compensation from	(F) Estimated amount of other	
	per week (describ e hours for related organi- zations in Sch O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W 2/1099-MISC)	related organizations (W-2/1099-MISC)	compensation from the organization and related organizations	
(15) Benjamin G. Fowke Director	1	X						0.	0.	0.	
(16) Michael I. German Director	1	х						0.	0.	0.	
(17) Gordon L. Gillette Director	1	х						0.	0.	0.	
(18) David L. Goodin Director	1_	х						0.	0.	0.	
(19) Edward J. Graham Director	1	х						0.	0.	0.	
(20) Kimberly Harris Director	1	х						0.	0.	0.	
(21) William D. Harvey Director	1	Х						0.	0.	0.	
(22) Glenn R. Jennings Director	1	Х						0.	0.	0.	
(23) Christopher P. Johns Director	1	х						0.	0.	0.	
(24) Gregg S. Kantor Director	1	Х						0.	0.	0.	
(25) Ralph A. LaRossa Director	1	X						0.	0.	0.	
1 b Sub-total							•	0.	0.	0.	
c Total from continuation sheets to Part VII, Section	A						<b>*</b>	4,474,351.	0.	1,065,071.	
d Total (add lines 1b and 1c)	-1 A - 11			4 . 4		1		4,474,351.	0.	1,065,071.	
2 Total number of individuals (including but not limite	2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation										

	Work and disguishment.			
			Yes	No
3	Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? If 'Yes,' complete Schedule J for such individual.	3	Х	
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If 'Yes' complete Schedule J for such individual	4	х	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If 'Yes,' complete Schedule J for such person	5		Х

**Section B. Independent Contractors** 

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
Winston & Strawn LLP 1700 K Street, N.W. Washington, DC 20006	Legal Counsel	490,063.
OCE Business Services 12534 Collection Center Drive Chicago, IL 6069	Mailroom/Printing Sv	367,324.
David Parker 6621 Madison Avenue McLean, VA 22101	Consultant Services	222,589.
Cleveland Park Policy Consultants 3454 Macomb Street, N.W. Washingto	Consultant Services	166,654.
SusQtech 600 Pegasus Court Winchester, VA 22602	Tech. Consultants	132,785.

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization > 10

Pa	t VIII Statement of Revenue			13 0131330	rage 3
		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
CONTRIBUTIONS, GIFTS, GRANTS AND OTHER SIMILAR AMOUNTS	1 a Federated campaigns b Membership dues c Fundraising events. d Related organizations e Government grants (contributions) f All other contributions, gifts, grants, and similar amounts not included above  1 a 1 b 1 b 1 c 1 d 1 d 1 f				
AND	g Noncash contributions included in lns 1a-1f. \$ h Total. Add lines 1a-1f				
PROGRAM SERVICE REVENUE	Business Code           2a Membership Dues         900004           b Meetings / Exhibit Income         900004           c Drive Nat. Gas Initiative         900004           d Sponsorship Income         900004           e Publications Income         541800           f All other program service revenue	21,082,860. 3,439,436. 840,000. 552,907. 483,276. 159,573.	21,082,860. 3,439,436. 840,000. 552,907.	483,276. 134,893.	
<u>8</u>	g Total. Add lines 2a-2f ▶	26,558,052.			
	<ul> <li>Investment income (including dividends, interest and other similar amounts)</li> <li>Income from investment of tax-exempt bond proceeds</li> </ul>	516,066.			516,066.
	5 Royalties	1,202,593.			1,202,593.
	(i) Real (ii) Personal  6a Gross rents 34,473.  b Less: rental expenses 39,322.  c Rental income or (loss) -4,849.  d Net rental income or (loss)	-4,849.			-4,849.
	Ta Gross amount from sales of assets other than inventory  b Less cost or other basis and sales expenses c Gain or (loss) d Net gain or (loss)  (i) Securities (ii) Other 18704392. 382,737.  18654422. 357,487. 25,250.	75,220.			75,220.
OTHER REVENUE	8a Gross income from fundraising events (not including \$ of contributions reported on line 1c) See Part IV, line 18  b Less direct expenses c Net income or (loss) from fundraising events				
	9a Gross income from gaming activities See Part IV, line 19  b Less direct expenses  c Net income or (loss) from gaming activities  ▶				
,	10 a Gross sales of inventory, less returns and allowances  b Less cost of goods sold  c Net income or (loss) from sales of inventory  Miscellaneous Revenue  Business Code				
	11a Various Industry Projects 900004	652,518.	652,518.		
į	b Supprt Svcs AmGas Fndtn 900004 c Information Requests 900004 d All other revenue	87,112. 450.	87,112. 450.		
	e Total. Add lines 11a-11d	740,080.			
	12 Total revenue. See instructions	29,087,162.	26,679,963.	618,169.	1,789,030.
BAA	TEE/	A0109L 07/06/11			Form <b>990</b> (2011)

## Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

	Check if Schedule O contains a re	esponse to any question	n in this Part IX		
	not include amounts reported on lines 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	( <b>D)</b> Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21				, , , , , , , , , , , , , , , , , , , ,
2	Grants and other assistance to individuals in the United States See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16				
4 5	Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees	3,462,483.			
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0.			
7	Other salaries and wages.	8,588,703.			
8	Pension plan accruals and contributions (include section 401(k) and section 403(b) employer contributions).	2,545,214.			
9	Other employee benefits.	889,391.			
10	Payroll taxes	629,565.	<del></del>		<del></del>
	-	023,303.			<del></del>
11	Fees for services (non-employees)				
	Management	10.215			·
ł	Legal	42,345.			
(	: Accounting	46,459.			
•	I Lobbying	203,000.			
•	Professional fundraising services See Part IV, line 17				
f	Investment management fees	30,072.			
ç	Other	2,696,035.			
12	Advertising and promotion	668,776.			
13	Office expenses	1,338,273.			
14	Information technology	389,906.			
15	Royalties	43,734.			
16	Occupancy	1,278,013.			
17	Travel	858,412.			-
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
	Conferences, conventions, and meetings Interest	3,392,284.			
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	412,131.			
23	Insurance	223,399.			
	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)	223,337.			
=	Memberships & Contributions	834,125.			
	Unrelated Business Income Tax	82,793.			
	: Employee Smart Benefit Expense	37,761.			<u> </u>
	1 1120 POL Income Tax	28,275.			
	All other expenses	26,900.	······································		
	Total functional expenses. Add lines 1 through 24e	28,748,049.	<u> </u>		
25	·	20, 140, 043.			<u> </u>
20	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				
	Check here ► if following				
	SOP 98-2 (ASC 958-720)				

			(A) Beginning of year		(B) End of year
	1	Cash – non-interest-bearing.		1	
	2	Savings and temporary cash investments	4,552,786.	2	4,342,993
	3	Pledges and grants receivable, net		3	
	4	Accounts receivable, net	532,566.	4	1,015,811
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions)		6	
A S S E T S	7	Notes and loans receivable, net		7	
Ē	8	Inventories for sale or use		8	
Š	9	Prepaid expenses and deferred charges	547,715.	9	937,268
	10 a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D  10a  6,646,402.	· · · · · · · · · · · · · · · · · · ·		
		Less accumulated depreciation 10b 4,951,678.	1,649,040.	10 c	1,694,724
		Investments – publicly traded securities	27,486,594.	11	27,270,907
- 1	12	Investments – other securities See Part IV, line 11		12	
	13	Investments - program-related See Part IV, line 11		13	
	14	Intangible assets		14	
	15	Other assets See Part IV, line 11	54,418.	15	37,300
	16	Total assets. Add lines 1 through 15 (must equal line 34)	34,823,119.	16	35,299,003
	17	Accounts payable and accrued expenses	1,484,360.	17	2,511,575
		Grants payable	, , , , , , , , , , , , , , , , , , ,	18	
	19	Deferred revenue	3,994,301.	19	4,862,968
۱ ب	20	Tax-exempt bond liabilities		20	
4	21	Escrow or custodial account liability Complete Part IV of Schedule D	- · · ·	21	
A B I L I T	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22	
	23	Secured mortgages and notes payable to unrelated third parties		23	
ē		· · · · · · · · · · · · · · · · · ·		24	
- 1		Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D.	23,894,393.	25	27,372,709
	26_	Total liabilities. Add lines 17 through 25.	29,373,054.	26	34,747,252
Ž.		Organizations that follow SFAS 117, check here ► X and complete lines			
₹		27 through 29 and lines 33 and 34.			
S	27	Unrestricted net assets	5,450,065.	27	551,751
COOLINE O	28	Temporarily restricted net assets		28	
	29	Permanently restricted net assets		29	
R		Organizations that do not follow SFAS 117, check here ► and complete	- "-"		
		lines 30 through 34.			
F 120	30	Capital stock or trust principal, or current funds		30	
	31	Paid-in or capital surplus, or land, building, or equipment fund		31	-
֡֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓	32	Retained earnings, endowment, accumulated income, or other funds		32	
BALANCES	33	Total net assets or fund balances	5,450,065.	33	551,751
Š	34	Total liabilities and net assets/fund balances	34,823,119.	34	35,299,003

BAA

Form **990** (2011)

				0431590	_	Pa	age <b>12</b>
Par	t XI	Recor	nciliation of Net Assets				
		Check	If Schedule O contains a response to any question in this Part XI	_			X
1	Total	revenue	(must equal Part VIII, column (A), line 12)	1 1 1	29,0	87 -	162
2			es (must equal Part IX, column (A), line 25)		28,7		
3			expenses Subtract line 2 from line 1	3			13.
4			fund balances at beginning of year (must equal Part X, line 33, column (A))	4			)65.
5			s in net assets or fund balances (explain in Schedule O) See Schedule O		-5,2		
6	Net a	ssets or nn (B))	fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33,	6		51,7	751.
Par	t XII	Finan	cial Statements and Reporting				
		Check	f Schedule O contains a response to any question in this Part XII				
						Yes	No
1	Acco	untıng m	ethod used to prepare the Form 990CashOther				
		organiza hedule C	ation changed its method of accounting from a prior year or checked 'Other,' explain				
2 a	Were	the orga	anization's financial statements compiled or reviewed by an independent accountant?		2a		X
b	Were	the orga	anization's financial statements audited by an independent accountant?		2b	X	
c	If 'Ye	s' to line w, or cor	2a or 2b, does the organization have a committee that assumes responsibility for oversight of the application of its financial statements and selection of an independent accountant?	the audit,	2c	Х	
	If the in Sc	organıza hedule C	ation changed either its oversight process or selection process during the tax year, explain				
d	If 'Ye separ	s' to line ate basi	2a or 2b, check a box below to indicate whether the financial statements for the year were issues, consolidated basis, or both	ied on a	-		i !
		Separat	e basis X Consolidated basis Both consolidated and separate basis				<b>-</b> -
3 a	As a Audit	result of Act and	a federal award, was the organization required to undergo an audit or audits as set forth in the OMB Circular A-133?	Single	3a		X
b	If 'Ye	s,' did th	te organization undergo the required audit or audits? If the organization did not undergo the required audit or audits.	uired audit	2		

BAA

Form **990** (2011)

#### SCHEDULE C (Form 990 or 990-EZ)

Oepartment of the Treasury Internal Revenue Service

### **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

► Complete if the organization is described below.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

2011

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If the organization answered 'Yes,' to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations. Complete Part I-A only

If the organization answered 'Yes,' to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered 'Yes,' to Form 990, Part IV, line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35a (Proxy Tax), then

	Section 501(c)(4), (5), or (6) o	rganizations Complete Part III			
Name	e of organization	•		Employer ident	tification number
Am	<u>erican Gas Associat</u>	ion	·	13-0431	590
Pa	rt I-A   Complete if the o	rganization is exempt under secti	on 501(c) or is a	section 527 orga	nization.
1	Provide a description of the	organization's direct and indirect political of	campaign activities in	Part IV S	ee Part IV
2	Political expenditures			•	\$ 80,785.
_3	Volunteer hours				
Pa	rt I-B   Complete if the o	rganization is exempt under secti	on 501(c)(3).	-	
1	Enter the amount of any exc	ise tax incurred by the organization under	section 4955	•	\$
2	Enter the amount of any exc	ise tax incurred by organization managers	under section 4955	•	\$
3	If the organization incurred a	a section 4955 tax, did it file Form 4720 for	this year?		Yes No
4	a Was a correction made?				Yes No
	b If 'Yes,' describe in Part IV				
Pa	rt I-C   Complete if the o	rganization is exempt under secti	on 501(c) , excep	t section 501(c)(	3).
1	Enter the amount directly ex	pended by the filing organization for section	on 527 exempt function	on activities	\$
2	Enter the amount of the film	g organization's funds contributed to other	organizations for sec	tion 527 exempt	
_	function activities	g organization a fantas contributed to other	organizations for sec	stion 327 exempt	\$ 80,785.
3	Total exempt function expen	ditures Add lines 1 and 2 Enter here and	on Form 1120-POL,		-\$ 80,785.
4	Did the filing organization file		X Yes No		
5	Enter the names, addresses organization made payments amount of political contributivegregated fund or a political	which the filing unds. Also enter the sation, such as a separate			
	(a) Name	( <b>b)</b> Address	(c) EIN	(d) Amount paid from filir organization's funds If none, enter-0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
(1)	See Part IV				
(2)					
(3)					
(4)					
(5)					
(6)					

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2011

Schedule C (Form 990 or 990-EZ) 20				13-0 <u>4</u> 31	
Part II-A Complete if section 501		n is exempt under se	ection 501(c)(3) an	d filed Form 5768 (el	ection under
A Check ► ☐ If the fill address	ing organization bel , EIN, expenses, ar	ongs to an affiliated group of share of excess lobbying ecked box A and 'limited co	g expenditures)	- ,	r's name,
	Limits on Lobb	ying Expenditures ans amounts paid or incu		(a) Filing organization's totals	(b) Affiliated group totals
1 a Total lobbying expendit b Total lobbying expendit c Total lobbying expendit	tures to influence a	legislative body (direct lob			-
d Other exempt purpose e Total exempt purpose	expenditures				
f Lobbying nontaxable ar both columns	mount Enter the ar	nount from the following ta			
If the amount on line 1e, co	lumn (a) or (b) is:	The lobbying nontaxable	amount is		
Not over \$500,000		20% of the amount on line 1e			
Over \$500,000 but not over \$1	1,000,000	\$100,000 plus 15% of the exces	s over \$500,000		
Over \$1,000,000 but not over	\$1,500,000	\$175,000 plus 10% of the exces	s over \$1,000,000		
Over \$1,500,000 but not over	\$17,000,000	\$225,000 plus 5% of the excess	over \$1,500,000		
Over \$17,000,000		\$1,000,000			
<b>g</b> Grassroots nontaxable	amount (enter 25%	of line 1f).			
h Subtract line 1g from li	ne 1a If zero or les	ss, enter -0-			
i Subtract line 1f from lir	ne 1c If zero or less	s, enter -0-			
j If there is an amount o section 4911 tax for thi	ther than zero on e s year?	ther line 1h or line 1i, did	the organization file Fo	orm 4720 reporting	Yes No
(Som	ne organizations the column	4-Year Averaging Period at made a section 501(h) e ns below. See the instruct	lection do not have to	complete all of the five gh 2f.)	
	Lobi	bying Expenditures During	g 4-Year Averaging Pe	riod	
Calendar year (or fiscal year beginning in)	(a) 2008	<b>(b)</b> 2009	<b>(c)</b> 2010	<b>(d)</b> 2011	<b>(e)</b> Total
2a Lobbying non-taxable amount					
<b>b</b> Lobbying ceiling amount (150% of line 2a, column (e))					
c Total lobbying expenditures					
<b>d</b> Grassroots nontaxable amount					<del>,</del>
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					000 000 == 000
BAA				Schedule C (Form	990 or 990-EZ) 2011

# Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each 'Yes' response to lines 1a through 1i below, provide in Part IV a detailed description	(4	a)	(b)
of the lobbying activity	Yes	No	Amount
During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of.			
a Volunteers?	- '	1	
<b>b</b> Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			1
c Media advertisements?			
d Mailings to members, legislators, or the public?			
e Publications, or published or broadcast statements?	-		
f Grants to other organizations for lobbying purposes?			
g Direct contact with legislators, their staffs, government officials, or a legislative body?			<del></del>
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?	ii		
i Other activities?			
j Total Add lines 1c through 1:			
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
<b>b</b> If 'Yes,' enter the amount of any tax incurred under section 4912			
c If 'Yes,' enter the amount of any tax incurred by organization managers under section 4912			· · · · · · · · · · · · · · · · · · ·
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			
Part III-A   Complete if the organization is exempt under section 501(c)(4), section 501(section 501(c)(6).	c)(5)	, or	· · · · · · · · · · · · · · · · · · ·
200.101. 00 .(0)(0)			Yes No
1 Were substantially all (90% or more) dues received nondeductible by members?			1 X
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?			2 X
3 Did the organization agree to carry over lobbying and political expenditures from the prior year?			3 X
Part III-B   Complete if the organization is exempt under section 501(c)(4), section 501(	cY5)	Or se	
501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered 'No' O answered 'Yes.'	Ř (b)	Part I	II-A, line 3, is
1 Dues, assessments and similar amounts from members		1	21,082,860.
2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).			
a Current year	İ	2a	840,546.
<b>b</b> Carryover from last year	ı	2b	298,656.
c Total	ı	2 c	1,139,202.
3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	Ī	3	1,475,800.
	İ		<u> </u>
4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exces does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and polit expenditure next year?	s ical	4	-336,598.
5 Taxable amount of lobbying and political expenditures (see instructions)	Ī	5	0.
Part IV Supplemental Information			<del></del>
Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Pa Also, complete this part for any additional information			art II-B, line 1
			<b></b>
Part I-A, Line_1 - Direct and Indirect Political Campaign Activities	<b>-</b>		
2021			
AGA's political campaign activities consist of contributions made	to.	cand:	idates_for
state and local_office_where_legally_permissable,_contributions_t	o_ot	her j	political
organizations, and administrative expenses for its separate segre	gate	d_fur	nd
			_ <b>_</b>

Schedule C (Form 990 or 990-EZ) 2011 American Gas Association	13-0431590	Page 4
Part W Supplemental Information (continued)		
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	· <b></b>	
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	· <b></b>	
		· – <b>-</b>
		<b></b> =
		<b></b>

#### SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

### **Supplemental Financial Statements**

► Complete if the organization answered 'Yes,' to Form 990, Part IV, lines 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Employer identification number American Gas Association 13-0431590 Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered 'Yes' to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year Aggregate contributions to (during year). 3 Aggregate grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Yes No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Yes No Part II | Conservation Easements. Complete if the organization answered 'Yes' to Form 990, 1 Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Tax Year 2a a Total number of conservation easements. **b** Total acreage restricted by conservation easements 2b c Number of conservation easements on a certified historic structure included in (a) 2c d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year > Number of states where property subject to conservation easement is located ▶ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Yes No 6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year 7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? No In Part XIV. describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered 'Yes' to Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenues included in Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items a Revenues included in Form 990, Part VIII, line 1 **►** \$ **b** Assets included in Form 990, Part X

Part III   Organizations Maintai	ning Collection	s of Art, Histo	orical Treasures, o	r Other Similar Ass	sets (continued)
<ol> <li>Using the organization's acquisition items (check all that apply).</li> </ol>	on, accession, and o	other records, ch	eck any of the following	g that are a significant i	use of its collection
a Public exhibition		<b>d</b> Loan	or exchange programs		
<b>b</b> Scholarly research		e 🗌 Other			
c Preservation for future genera	ations	<del></del>			
4 Provide a description of the organ Part XIV.	nization's collections	and explain how	w they further the organ	nization's exempt purpo	se in
5 During the year, did the organizat assets to be sold to raise funds ra					Yes No
Part IV   Escrow and Custodial   line 9, or reported an a	Arrangements. mount on Form	Complete if t 990, Part X,	the organization ar Iine 21.	nswered 'Yes' to Fo	rm 990, Part IV,
1 a is the organization an agent, trust included on Form 990, Part X?	tee, custodian, or of	ther intermediary	for contributions or ot	her assets not	Yes No
<b>b</b> If 'Yes,' explain the arrangement	in Part XIV and con	plete the follow	ing table	<del></del>	
					Amount
c Beginning balance				1c	
d Additions during the year				1 d	
e Distributions during the year				1 e	
f Ending balance				1f	
2a Did the organization include an ar	nount on Form 990,	Part X, line 21?	•		Yes No
<b>b</b> If 'Yes,' explain the arrangement		_			
Part V Endowment Funds. Co			····		
_	(a) Current year	(b) Prior year	(c) Two years bac	k (d) Three years back	(e) Four years back
1 a Beginning of year balance					
<b>b</b> Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
<b>g</b> End of year balance					
<ol><li>Provide the estimated percentage</li></ol>	of the current year	end balance (lin	ie 1g, column (a)) held	as	
a Board designated or quasi-endow	-	%			
<b>b</b> Permanent endowment •	%				
c Temporarily restricted endowment		%			
The percentages in lines 2a, 2b, a	and 2c should equal	100%			
3a Are there endowment funds not in organization by	the possession of	the organization	that are held and adm	inistered for the	Yes No
(i) unrelated organizations					3a(i)
(ii) related organizations					3a(ii)
<b>b</b> If 'Yes' to 3a(II), are the related of	rganizations listed a	is required on Sc	chedule R?		3b
4 Describe in Part XIV the intended					
Part VI   Land, Buildings, and E	<b>quipment.</b> See	Form 990, Pa	art X, line 10.		
Description of property		t or other basis evestment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
<b>1 a</b> Land					
<b>b</b> Buildings					
c Leasehold improvements			2,181,965.	1,321,444.	860,521.
<b>d</b> Equipment			2,940,258.	2,347,469.	592,789.
e Other			1,524,179.	1,282,765.	241,414.
Total. Add lines 1a through 1e (Column	n (d) must equal Fo	rm 990, Part X,	column (B), line 10(c))	<u>-</u>	1,694,724.
BAA				Sched	dule <b>D</b> (Form 990) 2011

Part VII	Investments - Other Securities. See	Form 990, Part X,	line 12.	N/A	71070   Tage 3
	(a) Description of security or category (including name of security)	(b) Book value		(c) Method of valua Cost or end-of-year mar	
(1) Financ	ial derivatives				
	/-held equity interests	-			
(3) Other					
<u>(A)</u>				<del> </del>	
<u>(B)</u>					
<u>(C)</u>					
(D)					
<u>(E)</u>		<del></del>		<u>.</u>	
<u>(F)</u>		_		<u> </u>	
<u>(G)</u> <u>(H)</u>					··· <u>-</u> -
(l) 7, 7 — — -				<u>.                                    </u>	
	mn (b) must equal Form 990 Part X, column (B) line 12)			·	
	Investments - Program Related. See	Form 990, Part X.	line 13.	N/A	<u> </u>
L:	(a) Description of investment type	(b) Book value	1	(c) Method of valua	tion
				Cost or end-of-year mar	
(1)					<u> </u>
(2)					
(3)			<u> </u>		
(4) (5)				·	
(5) (6)					
(7)		,			
(8)					·
(9)					
(10)					<del></del>
Total. (Colun	nn (b) must equal Form 990, Part X, column (B) line 13)			·	
Part IX	Other Assets. See Form 990, Part X,	line 15. N/A			
	<b>(a)</b> De	scription			(b) Book value
(1)					
(2)					
(3)					
<u>(4)</u>				<del>-</del> ·	<del></del>
(5) (6)					
(7)					
(8)					
(9)					<del></del>
(10)					
	lumn (b) must equal Form 990, Part X, column (	B), line 15 )		<b>&gt;</b>	
Part X	Other Liabilities. See Form 990, Part				
	(a) Description of liability	(b) Book value			
	ral income taxes				
	rued Pension	19,113,14			
	liance Stds/Certification Liab	_			
	erred Compensation Plan	388,15			
	erred Rent / Other Liabilities	1,267,16			
	t Retirement Health BenefitsLi	ab 4,539,31	<u>.                                    </u>		
<u>(7)</u>			$\dashv$		
<u>(8)</u> (9)			$\dashv$		
(10)			$\dashv$		
(11)			$\dashv$		
<del></del>	nn (b) must equal Form 990, Part X, column (B) line 25)	► 27,372,70	9.		
	ASC 740) Footnote In Part XIV, provide the text			's financial statements that	reports the

organization's liability for uncertain tax positions under FIN 48 (ASC 740) See Part XIV

Sche	edule <b>D</b> (Form 990) 2011 American Gas Association	13-0431	1590	Page 4
Pai	t XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements			
1	Total revenue (Form 990, Part VIII, column (A), line 12)		29,08	87,162.
2	Total expenses (Form 990, Part IX, column (A), line 25).			48,049.
3	Excess or (deficit) for the year Subtract line 2 from line 1			39,113.
4	Net unrealized gains (losses) on investments			48,560.
5	Donated services and use of facilities			
6	Investment expenses			-
7	Prior period adjustments	<u> </u>		
8	Other (Describe in Part XIV ) See Part XIV		-4.9	73,695.
9	Total adjustments (net) Add lines 4 through 8	-		22,255.
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9			83,142.
	t XII Reconciliation of Revenue per Audited Financial Statements With Revenue per	Return		,
1	Total revenue, gains, and other support per audited financial statements	1	28.8	57,545.
	Amounts included on line 1 but not on Form 990, Part VIII, line 12.			.,
	Net unrealized gains on investments			
	Donated services and use of facilities 2b	1		
	Recoveries of prior year grants	-		
	Other (Describe in Part XIV) See Part XIV 2d 214, 907	-		
	e Add lines 2a through 2d	2e		33,653.
	Subtract line 2e from line 1	3		91,198.
٠	Amounts included on Form 990, Part VIII, line 12, but not on line 1	3	20,0	51,130.
4		,		
	Investment expenses not included on Form 990, Part VIII, line 7b  Other (Describe in Part XIV.) See Part XIV.  165, 892			
			1 /	25 264
	Add lines 4a and 4b	4c		95,964 <u>.</u>
	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)	5		37,162.
	t XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per	rketur		22 004
1	Total expenses and losses per audited financial statements	<u>'                                   </u>	20,9	32,884.
	Amounts included on line 1 but not on Form 990, Part IX, line 25			
	Donated services and use of facilities	-		
	Prior year adjustments 2b	-		
	Cother losses 2c	_		
	Other (Describe in Part XIV) See Part XIV 2d 214,907			
	e Add lines 2a through 2d			14,907.
3	Subtract line 2e from line 1	3	28, 7.	17,977.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:			
	a Investment expenses not included on Form 990, Part VIII, line 7b.  4a 30, 072	-		
	Other (Describe in Part XIV )			30,072.
	c Add lines <b>4a</b> and <b>4b</b> Total expenses Add lines <b>3</b> and <b>4c.</b> <i>(This must equal Form 990, Part I, line 18 )</i>	4c		48,049.
	t XIV.   Supplemental Information		20,7	10,015.
	plete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part	V lines 1	h and 2h	
Part	V, line 4, Part X, line 2, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete	ete this pa	rt to provi	de
any	additional information			
	.Part.X - FIN.48 Footnote			
	<u>The Organization believes that it has appropriate support for any t</u>	<u>ax pos</u>	<u>itions</u>	
	<u>taken and therefore, does not have any uncertain tax positions that</u>	<u>are ma</u>	<u>aterial</u>	_to
	<u>the financial statements. At a minimum, the 2008 through 2011 tax y</u>	<u>ears_a</u> :	r <u>e open</u>	for
	examination by taxing authorities.			
BAA	TEEA3304L 05/25/11	Schedu	ıle <b>D</b> (Form	990) 2011

Schedule <b>D</b> (Form 990) 2011	American Gas	Association	13-0431590	Page 5
Schedule <b>D</b> (Form 990) 2011 Parti XIV Supplemental	Information (con	tınued)		<del></del>
		-		
	<b></b> -			
				_ <b></b>
			<b></b>	

#### Schedule F (Form 990)

## Statement of Activities Outside the United States

OMB No 1545-0047

2011

Department of the Treasury Internal Revenue Service ► Complete if the organization answered 'Yes' to Form 990, Part IV, line 14b, 15, or 16. ► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

Name of the organization

Employer identification number

American Gas Association

13-0431590

2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States  3. Activities per Region. (The following Part I, line 3 table can be duplicated if additional space is needed)  (a) Region (b) Number of offices in the region of the region of the region of offices in the region of the region o	Pai	to Form 990, Part	<b>ion on Activiti</b> t IV, line 14b.	es Outside th	e United States. Comple	te if the organization	n answered 'Yes'
3   Activities per Region   (The following Part   , line 3 table can be duplicated if additional space is needed	1	For grantmakers. Does the the grantees' eligibility for	e organization ma the grants or assi	intain records to stance, and the s	substantiate the amount of its selection criteria used to award	grants and other assista I the grants or assistance	ance, Yes No
(a) Region (b) Number of offices in the region (b) Number of offices in the region (b) type) (e.g., and the region (b.g., and the region	2	For grantmakers. Describe United States	e in Part V the org	janization's proce	edures for monitoring the use o	of its grants and other as	ssistance outside the
of femployses agents, and moderated	3	Activities per Region. (The	following Part I, I	line 3 table can b	e duplicated if additional space	e is needed)	
(1) the Pacific East Asia and (2) the Pacific Prog. Serv. Meeting 3,602 (3) Europe Prog. Serv. Com 64,397 (4) Europe Prog. Serv. Meeting 1,976 (5) Europe Prog. Serv. Com 7,130 (6) Europe Prog. Serv. Comm, 2,134 (6) Europe Prog. Serv. Comm, 2,134 (6) Europe Prog. Serv. Paper Cm 1,860 (7) Europe Prog. Serv. Meeting 22,856 (8) Europe Prog. Serv. Meeting 153 (9) Europe Prog. Serv. Meeting 2,922 (10) North America Prog. Serv. Conference 980 (12) North America Prog. Serv. Summit 1,437 (13) South America Prog. Serv. Brazil 4,385 (14) (15) As Sub-total b Total from continuation 113,698		(a) Region	offices in the	of employees, agents, and independent contractors	region (by type) (e g , fundraising, program services, investments, grants to recipients	(d) is a program service, describe specific type of	expenditures for and investments in region
East Asia and (2) the Pacific		East Asia and				IGRC	
Prog. Serv.   Meeting   3,602					Prog. Serv.		5,199.
Gastech   Prog. Serv.   Gom   G4, 397   G5   Europe   Prog. Serv.   Meeting   1, 976					Drog Corr		
Serve   Prog. Serve   Com   64,397	(2)	the Pacific			Prog. Serv.		3,602.
Garage   Prog. Serv.   Gu PGC D   1,976	(3)	Europe			Prog. Serv.		64.397
Surope   Prog. Serv.   Meeting   1,976					1109. 001.		04,337.
Common   C	(4)	Europe			Prog. Serv.		1,976.
Frog. Serv.   Wild Gas Cnf   Paper Cm   1,860						LNG 17 Prog.	, , , , , , , , , , , , , , , , , , , ,
Mid Gas Cnf   Paper Cm   1,860	(5)	Europe			Prog. Serv.	Comm.	2,134.
Time						Wld Gas Cnf	
Time	(6)	Europe			Prog. Serv.	Paper Cm	1,860.
(8) Europe     Prog. Serv.     World ING Meetings     153       (9) Europe     Prog. Serv.     Meetings     2,922       (10) North America     Prog. Serv.     Conference     1,799       (11) North America     Prog. Serv.     Conference     980       (12) North America     Prog. Serv.     Summit     1,437       (13) South America     Prog. Serv.     Brazil     4,385       (14)     (15)       (17)     3a Sub-total     113,698       b Total from continuation     113,698						i '	
Prog. Serv.   Meetings   153	(7)	Europe			Prog. Serv.		22,854.
Prog. Serv.   Gastech   Meeting   2,922		_				1	
Prog. Serv.   Meeting   2,922	(8)	Europe			Prog. Serv.		153.
ASHRAE   Conference   1,799		_					
Prog. Serv.   Conference   1,799   CGA	(9)	Europe			Prog. Serv.		2,922.
CGA   Conference   980   CGA   Safety   Summit   1,437   IGU Mtg in   Brazil   4,385   (14)   (15)   (16)   (17)   3a Sub-total   b Total from continuation   Total from con	<i></i>	Manual and an			D		. 500
Prog. Serv.   Conference   980   CGA Safety   Summit   1,437   IGU Mtg in   Brazil   4,385   (14)   (15)   (16)   (17)   3a Sub-total   b Total from continuation   Drog. Serv.   Conference   980   CGA Safety   Summit   1,437   IGU Mtg in   Brazil   4,385   (16)   (17)   (17)   (18)   (18)   (19)   (1	(10)	North America			Prog. Serv.		1,/99.
CGA Safety   1,437   1GU Mtg in   Brazil   4,385   1GU Mtg in   Brazil   4,385   1GU Mtg in   Brazil   13,698   Brotal from continuation   14,377   Brotal from continuation   13,698   Brotal from continuation	/a a \	Nouth Amonias			Description Committee		000
Prog. Serv.   Summit   1,437   IGU Mtg in   Brazil   4,385	(11)	NOICH_AMELICA			Flog. Serv.		980.
IGU Mtg in   Brazil   4,385	(12)	North America			Prog Serv	•	1 /27
(13) South America Prog. Serv. Brazil 4,385 (14) (15) (16) (17) 3a Sub-total 113,698	( /	MOTELL THECTICA			liog. Belv.	·	1,457.
(15) (16) (17) 3a Sub-total b Total from continuation	(13)	South America			Prog. Serv.		4,385.
(15) (16) (17) 3a Sub-total b Total from continuation	(14)						
(17)  3a Sub-total  b Total from continuation	<u>, , , , , , , , , , , , , , , , , , , </u>						
3a Sub-total 113, 698 b Total from continuation	(15)						
3a Sub-total 113, 698 b Total from continuation	(16)						
3a Sub-total 113, 698 b Total from continuation	(17)						
<b>b</b> Total from continuation		Sub-total					113,698.
speets to Part I I I I I I I I I I I I I I I I I I I	b	Total from continuation sheets to Part I					

c Totals (add lines 3a and 3b)

113,698.

Page 2

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Schedule F (Form 990) 2011 American Gas Association

| Part II | Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered 'Yes' to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Check this box if no one recipient received more than \$5,000 Part II can be duplicated if additional space is needed.

-	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
(i)									
(2)									
ම									
(4)									
(2)									
(9)									
0									
(8)									
(6)									
(10)									
(11)									
(12)									
(13)									
(14)									
(15)									
(16)									
2 Enter	Enter total number of recipient organizations listed above that are	ations listed above th		is charities by the	recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which	recognized as tax	exempt by the IRS	S or for which	

Schedule F (Form 990) 2011

the grantee or counsel has provided a section 501(c)(3) equivalency letter

<sup>3</sup> Enter total number of other organizations or entities

BAA

Parkill Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered 'Yes' to Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed. 13-0431590 American Gas Association Schedule F (Form 990) 2011

Page 3

(h) Method of valuation (book, FMV, appraisal, other) Schedule F (Form 990) 2011 (g) Description of non-cash assistance (f) Amount of non-cash assistance (e) Manner of cash disbursement (d) Amount of cash grant (c) Number of recipients (b) Region (a) Type of grant or assistance (18) BAA Ξ 8 ල € ତ 9 e 8 ව (0) <u>[]</u> (12) (33) (14) (15) (16) 9

Sche	dule F.(Form 990) 2011 American Gas Association 13-04	431590	Page <b>4</b>
Pat	t IV Foreign Forms		
1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If 'Yes,' the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Yes	X No
2	Did the organization have an interest in a foreign trust during the tax year? If 'Yes,' the organization may be required to file Form 3520, Annual Return To Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)	Yes	X No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If 'Yes,' the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations (see Instructions for Form 5471)	Yes	X No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If 'Yes,' the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	Yes	X No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If 'Yes,' the organization may be required to file Form 8865, Return of U.S. Persons With Respect To Certain Foreign Partnerships (see Instructions for Form 8865)	Yes	X No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If 'Yes,' the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713)	Yes	X No

Schedule F (Form 990) 2011

TEEA3505L 01/17/12

BAA

Schedule F · (Form 990) 2011 Ameri		13-0431590	Page 5
Part V Supplemental Inform. Complete this part to 3, column (f) (account (accounting method); recipients), as applications.	ation provide the information required by Part I, ting method; amounts of investments vs ex Part III (accounting method); and Part III, able. Also complete this part to provide any	line 2 (monitoring of funds); Part I, Ii penditures per region); Part II, line 1 column (c) (estimated number of additional information (see instruction	ne ons).
Part I, Line 3f - Method of A	Accounting		
Part I - Line 3 Col (	F) - Expenditures included in Par	t I are determined using the	
accrual_method			
		~	
			- <b></b> -

# SCHEDULE J (Form 990)

## **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered 'Yes' to Form 990, Part IV, line 23.

OMB No 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization

American Gas Association

► Attach to Form 990. ► See separate instructions.

**Open to Public** Inspection

Employer identification number 13-0431590

rai	Questions Regarding Compensation				
				Yes	No
1 a	Check the appropriate box(es) if the organization provided any of the VII, Section A, line 1a Complete Part III to provide any relevant	ne following to or for a person listed in Form 990, Part nt information regarding these items			
	X First-class or charter travel	Housing allowance or residence for personal use			
	X Travel for companions	Payments for business use of personal residence			!
	Tax indemnification and gross-up payments	Health or social club dues or initiation fees			İ
	Discretionary spending account	Personal services (e g , maid, chauffeur, chef)			
					',
t	olf any of the boxes on line 1a are checked, did the organization reimbursement or provision of all of the expenses described at	n follow a written policy regarding payment or bove? If 'No,' complete Part III to explain	1 b	Х	
2	Did the organization require substantiation prior to reimbursing trustees, and the CEO/Executive Director, regarding the items	or allowing expenses incurred by all officers, directors, checked in line 1a?	2	х	
3	Indicate which, if any, of the following the filing organization us CEO/Executive Director Check all that apply Do not check any establish compensation of the CEO/Executive Director Explain	sed to establish the compensation of the organization's y boxes for methods used by a related organization to n Part III			
	X Compensation committee	X Written employment contract			
	X Independent compensation consultant	X Compensation survey or study			1
		X Approval by the board or compensation committee			1
	_				
4	During the year, did any person listed in Form 990, Part VII, Se or a related organization	ection A, line 1a with respect to the filing organization			
a	Receive a severance payment or change-of-control payment?		4a	$\mathbf{x}$	
Ł	Participate in, or receive payment from, a supplemental nonqu	alified retirement plan?	4b	Х	
c	Participate in, or receive payment from, an equity-based comp	ensation arrangement?	4c		X
	If 'Yes' to any of lines 4a-c, list the persons and provide the ap	pplicable amounts for each item in Part III			
				ł İ	
	Only section 501(c)(3) and 501(c)(4) organizations must comp	lete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did contingent on the revenues of	d the organization pay or accrue any compensation			
a	The organization?		5 a		
t	Any related organization?		5 b		
	If 'Yes' to line 5a or 5b, describe in Part III				
6	For persons listed in Form 990, Part VII, Section A, line 1a, did contingent on the net earnings of	d the organization pay or accrue any compensation			
a	The organization?		6a		
t	Any related organization?		6 b		
	If 'Yes' to line 6a or 6b, describe in Part III				
7	For persons listed in Form 990, Part VII, Section A, line 1a, did described in lines 5 and 6° If 'Yes,' describe in Part III	d the organization provide any non-fixed payments not	7		
8	Were any amounts reported in Form 990, Part VII, paid or accretion contract exception described in Regulations section 53 4958-4(	rued pursuant to a contract that was subject to the initial (a)(3)? If 'Yes,' describe in Part III	8		
9	If 'Yes' to line 8, did the organization also follow the rebuttable section 53 4958-6(c)?	presumption procedure described in Regulations	9		

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2011

Page 2

Schedule J (Form 990) 2011 American Gas Association [Park In the compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable columns (D) and (E) amounts for that individual

		(B) Breakdown o	(B) Breakdown of W-2 and/or 1099-MIS(	MISC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
(A) Name		(f) Base compensation		(iii) Other reportable compensation	other deferred compensation	benefits	(B)(I)-(D)	reported as deferred in prior Form 990
Dave McCurdy	Θ	783, 472.	0.	56, 301.	263, 100.	18,829.	1,121,702.	0.
-	Ξ	0 1 1 1 1 1 1 1 1 1	0	0	0	0   	       	0.
Kevin B. Belford	Θ	249,588.	50,00	129, 889.	157,939.	29,661.	617,077.	0
2	(ii)	0	 		 		.0 	0.0
Kevin M. Hardardt	]())	204,088.	35,000.	24,511.	47, 637.	29,594.	340,830.	0.
3	(ii)	0.		ı	0.		. 0   	0.0
Gary W. Gardner	Θ	199,908.	21,000.	16,969.	53,822.	. 25,098.	316,797.	0.
4	(ii)	0.		l	0	0	.0	0.
Lori S. Traweek	ω	280,000.	55,70	25,868.	48, 192.	7,718.	417,478.	0
5	(ii)	0.		0.	0.	ĺ	i	0
Paula Gant	Θ	242,488.	40,00	16,740.	27, 362.	26,161.	352, 751.	0.
9	(ii)	0.			0.		0	0.
Christina Sames	Θ	200,508.		16,806.	36, 294.	21,930.	295,848.	0
7	Œ	0.		1	0.		0.	0.
Charles H. Fritts	(ι)	84,758.	18,400.	229, 285.	37,108.	13,538.	383,089.	0.
8	(ii)	0.	0.		0		.0	0.
Richard D. Shelby	Θ	194,088.	<u> 58, 000 . </u>	$-\frac{52}{2}$ , $\frac{673}{2}$ .	-55 <u>7</u> 75 <u>7</u>	29,528.	410,044.	0
6	☺	0.		0.	0.	0.	0.	0.
Laura Sheehan	ε	125,885.	25,000.	$-\frac{153}{2}, \frac{395}{2}$ .	6, 334.		<u>312,371</u> .	0
10	☺	0.	0.	0.	0.	0.		0
Paul L. Wilkinson	Ξ	225,351.	27,000.	<u>18, 522.</u>	$\frac{80}{100}$	15,977	366,868.	0.
11	Ξ	0.		0.	0.	ı i	0.	0.
Jason K. Rogers	Ξ	170,121_	16,811.	$\frac{16}{673}$ .	38, 677.	11,835.	254,117.	0.
12	Ξ	0.	0.		0		0.	0.
David N. Parker	Θ		7.0	0.	0	0 0	222, 589.	0.
13	(ii)	0.		0.	0	0	   	0.
Roger B. Cooper	Θ	166,654	70	0.	0	0	166,654.	0.
14	€	0.		0.	0.			0.0
	Ξ	1						
15	€							
	€	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
16	▣							
BAA				TEEA4102L 01/	01/24/12		Schec	Schedule J (Form 990) 2011

13-0431590

for ထ 7, and 1 <u>е</u>р. ба. 5b, 5a, <del>2</del> ₽ Association serves on a voluntary basis and contributes a significant amount of time \_Travel\_for\_Companions\_-\_The\_Association\_recognizes\_that\_there\_will\_be\_occasions\_when 49 -Chairman's tenure that the Association reimburse the Chairman and/or the Chairman's \_class\_travel\_is\_not\_offered\_for\_a\_specific\_flight,\_first\_class\_travel\_expenses\_may \_class\_travel\_expenses\_on\_flights\_scheduled\_for\_more\_than\_2\_1/2\_hours.\_If\_business\_ က် \_\_accordance\_with\_AGA's\_travel\_policy.The\_President\_&\_CEO\_is\_eligible\_for\_business . 1 <u>traveling in carrying out those duties. It is therefore appropriate during the</u> -spouse\_are\_authorized\_for\_first\_class\_travel.\_The\_Chairman\_of\_the\_American\_Gas\_ <u>-Pt\_1,Line\_1A - First\_class\_travel\_ - The Chairman\_of\_the Board\_of\_Directors\_and</u> \_company\_for\_expenses\_incurred\_in\_the\_conduct\_of\_the\_Chairman's\_duties\_and\_in Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, Part II. Also complete this part for any additional information. Part III - Additional Information \_\_be\_reimbursed.

-- Association. In these cases approval for the travel must be received in advance. AGA \_considers\_expenses\_of\_a\_traveling\_spouse\_to\_be\_taxable\_income\_to\_the\_employee.\_ \_it\_is\_appropriate\_for\_a\_spouse\_of\_an\_employee\_to\_travel\_on\_behalf\_of\_the\_

\_appropriate\_taxes\_are\_withheld.

\_\_\_Expenses are added to the employee's W-2 wages in accordance with the law and

Schedule J (Form 990) 2011

Schedule J (Form 990) 2011 American Gas Association  Part III   Supplemental Information	13-0431590	ge 3
Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, Part II. Also complete this part for any additional information.	ired for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, for	.
_ <u>Part III - Additional Information (continued)</u>		l I
<u>-Pt_1,Line_4ACharles_HFritts\$210,000</u>		!
<u>Laura Sheehan</u> <u>137,500</u>		!
		1
		l I
Pt_1, Line. 4B - Dave_McCurdy\$255,750		I I
Kevin B. Belford100,805		ļ
<u>-Richard D. Shelby</u> 24,966		1
<u>-Paul L. Wilkinson 19,217</u>		- }
		1
		] 
		l I
	Schedule J (Form 990) 2011	2011

#### SCHEDULE L (Form 990 or 990-EZ)

#### **Transactions With Interested Persons**

Complete if the organization answered
 'Yes' on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.
 Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No 1545-0047

Open to Public

Department of the Treasury Internal Revenue Service

Part I

Name of the organization

American Gas Association

Employer identification number

13-0431590

Excess Benefit Transactions (section 501(c)(3) and section 501(c)(4) organizations only).

Complete if the organization answered 'Yes' on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b.

1	(a) Name of disqualified person	(b) Description of transaction	(c) Co	rrected?
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(2) 2001 [101 01 01 01 01 01 01	Yes	No
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				

2	Enter the amount of tax imposed on the organization managers or disqualified persons during the year under		
	section 4958	▶\$	

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization

•	\$			
•	s <sup>-</sup>			

Part II Loans to and/or From Interested Persons.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 26 or Form 990-EZ, Part V, line 38a.

(a) Name of interested person and purpose	(b) Loan the orga	to or from anization?	(c) Original principal amount	(d) Balance due	(e) In (	lefault?	(f) App by bo comm	proved ard or ottee?	(g) W agree	ritten ment?
	То	From			Yes	No	Yes	No	Yes	No
(1)			_							
(2)	_ [									
(3)			_							
(4)										
(5)										
(6)										
(7)										
(8)										
(9)										
(10)										
Total			▶ \$							

Part III Grants or Assistance Benefiting Interested Persons.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 27.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount and type of assistance
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
(10)		

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule L (Form 990 or 990-EZ) 2011

Complete if the organization answere	ed 'Yes' on Form 990, Part I'	V, line 28a, 28b, or 28d	<b>.</b>	_				
(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization' revenues?				
				Yes	No			
(1) David N. Parker	Retired CEO	222,589.	Ind. Contr. Arrangemnt		Х			
(2) Roger B. Cooper	Retired Key EE	166,654.	Ind. Contr. Arrangemnt		Х			
(3) American Gas Foundation	See Part V	106,572.	See Part V		Х			
(4)								
(5)								
(6)								
<u>(7)</u> (8)								
(9)								
(10)								
Part V Supplemental Information								
Complete this part to provide additional	al information for responses	to questions on Sched	lule L (see instructions).					
Supplemental Information								
1) Individual								
2) Firm Name - Cleveland F	Park Policy Consu	lting IIC						
Z) _FIIM Name _ Cleveland I	ark rolley consu.	reing, inc.						
3B) The American Gas Foundation (the Foundation) is a separate 501(c)(3) non-profit								
organization formed to foster and promote the advancement of education concerning the								
distribution and transmiss	ion of natural day	s by providing	r training educational					
programs and conferences, a	and conducting re	search on ener	gy_and_environmental_i	<u>ssue</u>	<u>s.</u>			
The Foundation shares some	of the same boar	d members with	the Organization, but	_is_:	not			
controlled by the Organizat	ion.							
3D) The Organization provid	des the Foundation	n with certain	general and administra	<u>ativ</u>	e			
services necessary for the	performance of i	ts programs. T	The cost of these servi	ces .	and			
expenses are governed by an								
	I administrative	services agree	ment between the organ.	<u>ızac</u>	1011			
and_the_Foundation								
				<b>-</b>				
	<b> </b>	<b> </b>						

#### SCHEDULE O (Form 990 or 990-EZ)

# Supplemental Information to Form 990 or 990-EZ

OMB No 1545-0047

2011

Open to Public Inspection

Employer identification number

Department of the Treasury Internal Revenue Service

Name of the organization

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

American Gas Association [13-0431590
Form 990, Part I, Line 1 - Organization's Mission
Approved by the AGA Board on 9/15/09
The American Gas Association represents companies delivering natural gas to
customers to help meet their energy needs. AGA members are committed to delivering
natural gas safely, reliably, cost-effectively and in an environmentally responsible
way. AGA advocates the interests of its members and their customers, and provides
information_and_services_promoting_efficient_demand_and_supply_growth,_and
operational_excellence, in the safe, reliable and efficient_delivery of natural gas
Form 990, Part III, Line 1 - Organization Mission
Approved by the AGA Board on 9/15/09.
The American Gas Association represents companies delivering natural gas to
customers to help meet their energy needs. AGA members are committed to delivering
natural gas safely, reliably, cost-effectively and in an environmentally responsible
way. AGA advocates the interests of its members and their customers, and provides
information and services promoting efficient demand and supply growth, and
operational excellence, in the safe, reliable and efficient delivery of natural gas.
To further this mission, AGA:
Focuses on the advocacy of natural gas issues that are priorities for the membership
and that are achievable in a cost effective way.
Promotes growth in the efficient use of natural gas on behalf of natural gas
utilities, and the customers the industry serves, by emphasizing before a variety of
audiences the attributes of natural gas as a clean, abundant, efficient and secure
energy source that is recognized as part of the solution to the nation's
environmental and energy efficiency goals.

Sahadula <b>0</b> /Farm 200 or 200 E7\ 2011				
Schedule <b>0</b> ·(Form 990 or 990-EZ) 2011  Name of the organization	Employer identification number			
American Gas Association	13-0431590			
Form 990, Part III, Line 1 - Organization Mission				
Encourages, facilitates, and assists members in sharing infor	mation designed to			
achieve operational excellence by improving their safety, security, reliability,				
efficiency, and environmental and other performance metrics; Assists members in				
managing and responding to customer energy needs, regulatory	trends, natural gas			
markets, capital markets and emerging technologies; facilitat	es the identification			
of, and advocates for, regulatory constructs and business models that provide				
members the opportunity to remain financially viable, while allowing them to grow.				
Collects, analyzes and disseminates information on a timely basis to opinion				
leaders, policy makers and the public about the benefits provided by energy				
utilities and the natural gas industry.				
Encourages the identification, development, commercialization	, demonstration and			
regulatory acceptance of end-use technologies that will allow	natural gas			
applications to successfully compete in the market place.				
Delivers measurable value to AGA members.				
Form 990, Part III, Line 4a - Program Service Accomplishments				
PUBLIC AFFAIRS.				
AGA has in place a Public Affairs program to monitor federal	legislative activities			
and to discuss with members of Congress and their staff the v	iews of AGA members on			

and to discuss with members of Congress and their staff the views of AGA members on these activities. AGA's government relations efforts play a key role in protecting the interests of the natural gas utility and its customers from proposed legislation that inadvertently or otherwise could have serious impacts on gas supply, the cost of gas service, reliability and/or safety.

Schedule O· (Form 990 or 990-EZ) 2011  Name of the organization	Page 2
American Gas Association	13-0431590
Form 990, Part III, Line 4a - Program Service Accomplishments	
- Low Income Home Energy Assistance Program (LIHEAP): AGA's	ongoing effort with
Congress to obtain funding for the federal Low Income Home	Energy Assistance Program
resulted in final FY 2012 appropriations of \$3.5 billion. T	his program is essential
in reducing the financial burden of those on low and fixed	incomes as they provide
themselves with needed basic energy services.	
- Pipeline Safety Reauthorization: AGA's natural gas utilit	y members are committed to
operating their systems with the utmost safety, security an	d reliability. Operational
excellence is our industry's highest priority, and we take	seriously our
responsibility to meet the need of our more than 65 million	customers nationwide. In
great part due to AGA's engagement, December 2011 marked an	important victory when
both Chambers of Congress passed unanimously the Pipeline S	afety, Regulatory
Certainty and Job Creation Act of 2011. The passage of this	bill is a high
achievement for AGA and is a testament to AGA's ability to	work with legislators
regarding reasonable approaches to the natural gas issues c	ritical to our members'
success.	
Form 990, Part III, Line 4b - Program Service Accomplishments	
OPERATIONS & ENGINEERING.	
The Operations and Engineering Section includes 13 technica	l committees whose work
is overseen by a Managing Committee. These committees focus	on helping natural gas
utilities achieve operational excellence in the safe, relia	ble and efficient
delivery of natural gas.	

The thirteen technical committees are: 1.) Corrosion Control Committee;

Name of the organization	Employer identification number 13-0431590
American Gas Association	113-0431390
Form 990, Part III, Line 4b - Program Service Accomplishments	
2) Distribution Construction and Maintenance Committee; 3) Distribution Measurement	
Committee; 4) Distribution & Transmission Engineering Committee; 5) Environmental	
Matters Committee; 6) Gas Control Committee; 7) Natural Security Committee; 8)	
Plastic Materials Committee; 9) Safety and Occupational Health Committee; 10)	
Supplemental Gas Committee; 11) Transmission Measurement Committee 12) Underground	
Storage Committee; and 13) Utility and Customer Field Services Committee.	
The Operations and Engineering Section facilitates the exchange of information among	
peers in other companies in order to better serve their customers. The 2011	
information exchanges included:	
- Best Practices Program for Distribution, Transmission and Su	pplemental Gas: AGA's
Best Practices Program is an effort to identify procedures of superior performing	
gas industry companies and innovative work practices that can be used to improve	
participants' operations. It focuses on improving the safety and efficiency of gas	
distribution system construction, maintenance, operation and inspection.	
- Operations Safety: Conducted the fifth annual Safety Summit	and other topical
safety forums and published materials to identify and promote leading safety	
practices.	
- The SOS Program: Allows individual members to send operation	
to their peers in member companies to better understand how others are addressing a	
particular issue/challenge. In 2011, this program facilitated 82 member company	
requests for operations-related information on such issues as welder's eye	
protection, right of way management practices and learning management systems.	

Name of the organization  American Gas Association	Employer identification number 13-0431590
Form 990, Part III, Line 4b - Program Service Accomplishments	13 0431390
- Operational Efficiency: A record 1,500 attendees participated	 I in the annual
Operations Conference; held roundtables on Distribution Integri	
technologies, excavation damage, leak management and supplement	
Form 990, Part III, Line 4c - Program Service Accomplishments	940
POLICY, PLANNING & REGULATORY AFFAIRS.	
AGA's Policy, Planning and Regulatory Affairs Section work in 2	011 affected: the
dissemination of information and analysis of the economic and p	hysical condition of
the natural gas industry; the state and federal regulatory regi	mes under which
natural gas utilities are directly regulated; and securing reco	gnition of the
benefits of natural gas in federal energy, environmental and em	issions policies.
The Section's Policy Analysis Group provided a vast array of da	ta about all aspects
of the natural gas industry and collected and compiled it in re	ady-reference form.
Among the 2011 publications were: GAS FACTS; Heating/Cooling De	gree-Day Statistics;
and the Natural Gas Market Indicators bi-weekly report.	
AGA also undertook a wide range of analyses on environmental, f	inancial, gas supply,
gas demand, consumer cost, capital requirements, resource effic	iency and other
issues facing the gas industry. These analyses assisted the gen	eral_public,_members
and other decision-makers in resolving the country's current en	ergy problems and in
establishing public policies that will be in the nation's best_	interest.
The Section's Regulatory Affairs Group includes two committees	that address
respective state and federal regulatory regimes under which mos	t AGA members are
regulated: the Rate Committee and the Federal Energy Regulatory	Commission

Name of the organization	Employer identification number
American Gas Association	13-0431590
Form 990, Part III, Line 4c - Program Service Accomplishments	
Regulatory Committee (FERC).	
The Rate Committee has developed and maintains an annual rate	
course and textbook that is used by many member companies and	regulatory agencies in
their training programs. It also developed and distributed reg	ular publications on
state regulatory proceedings and decisions and general rate de	sign_principals_and
innovations.	
In 2011, AGA successfully represented the interests of its mem	pers with the FERC.
For example, AGA successfully urged FERC to revise a proposal	that would have
prevented utilities with multiple affiliates from fully partic	ipating in pipeline
capacity markets.	
Form 990, Part III, Line 4d - Other Program Services Description	
CORPORATE AFFAIRS PROGRAMS.	
Coordinates recruitment and retention of current or potential	AGA member companies;
conducts outreach to the financial community to enhance their	understanding of key
issues affecting gas utilities and provides support services for	or AGA's committee
meetings and conferences.	
GENERAL COUNSEL PROGRAMS.	
The Office of General Counsel assists member company attorneys	in more effectively
performing their duties, thereby helping those companies operate	te more efficiently.
For example, AGA offers litigation alerts, legal forums and wo	rkshops, antitrust
compliance programs, assistance to members in potentially prece	edent setting

Name of the organization	Employer identification number
American Gas Association	13-0431590
Form 990, Part III, Line 4d - Other Program Services Description	
litigation, as well as, analyses and legal summaries.	
INDUSTRY FINANCE & ADMINISTRATIVE PROGRAMS.	
The Financial and Administrative group develops and implements	programs in the
follwing areas: accounting, customer service, human resources,	risk management and
information_technology. These programs help member companies op	erate more
efficiently. For example, in the customer service area, AGA's D	ata_Source_is_the
utility_industry's_premier_tool_for_benchmarking_customer_servi	ce programs. Subjects
covered include: call centers, energy assistance programs, bill	ing_and_meter
reading. A powerful online search engine enables members to ret	rieve data
efficiently, thereby increasing employee productivity. AGA spon	sors accounting
workshops and training programs on cutting edge issues facing o	ur member companies.
Form 990, Part VI, Line 1a - Explanation of Delegated Broad Authority to Commit	ttee
The Association's bylaws, under Article VII, Section 2 provides	that the Board of
Directors may appoint an Executive Committee. The Executive Com	mittee is elected by
the entire Board and may exercise certain powers of the Board d	uring the intervals
between meetings of the Board. The Executive Committee is gener	ally comprised of the
Board Officers and not less than 7 other members of the Board.	AGA board members are
executives of AGA full members.	
Part VI, Line 1b - The eight (8) non-independent non-compensate	d volunteer AGA Board
members reflected in response to Part I, questions 3 and 4, and	Part VI, Section A,
questions la and lb, are non-compensated volunteer members of t	he American Gas
Foundation board. Aga has an agreement with the American Gas Fo	undation to provide

Name of the organization	Employer identification number
American Gas Association	13-0431590
Form 990, Part VI, Line 1a - Explanation of Delegated Broad Authority to Committee	(continued)
it management and administrative services.	
Form 990, Part VI, Line 6 - Explanation of Classes of Members or Shareholder	
The Association has five classes of members under Article III o	f it's Bylaws. Full
members include United States gas distribution public and munic	ipal utilities and
have voting rights. Limited, Associates, International members	and International
Affiliates can participate on certain committees, take advantag	e of educational
opportunities and participate in other applicable activities.	
Form 990, Part VI, Line 7a - How Members or Shareholders Elect Governing Bod	y 
The Association is a membership organization and Full members n	ominate and elect
members of the Board of Directors(the Associations principal go	verning body) at the
Association's Annual Meeting.	
Form 990, Part VI, Line 7b - Decisions of Governing Body Approval by Members or	Shareholders
The members of the Association make certain decisions, such as,	the election of the
principal governing body (Board of Directors) as outlined in the	organization's
bylaws at the annual or special meetings of the Association. Sp	ecial meetings may be
called by the membership to address any issues or questions.	
The Association's governing bodies are active in a number of wa	ys. The Association
members elect a Board of Directors (BOD) from the the membership	. Committees related
to financial oversight, compensation and governance are establi	shed by the BOD.
These include the Executive Committee, Board Finance Committee,	Board Audit
Committee (CEOs and/or CPAs from member companies, some with pub	lic accounting
backgrounds) and Board Compensation Committee (BOD Chair, Vice Compensation Committee (BOD Chair, Vice Compensation Committee (BOD Chair, Vice Compensation Committee (BOD Chair, Vice Compensation Committee (BOD Chair, Vice Compensation Committee (BOD Chair, Vice Compensation Committee (BOD Chair, Vice Compensation Committee (BOD Chair, Vice Compensation Committee (BOD Chair, Vice Compensation Committee (BOD Chair, Vice Compensation Committee (BOD Chair, Vice Compensation Committee (BOD Chair, Vice Compensation Compensat	hair,2nd Vice
Chair, and other BOD members usually with leadership roles in th	e Association). The
Audit Committee Chair is a member of the Board of Directors and	provides regular
reports of the Audit Committee to the Board of Directors.	

Employer identification number

American Gas Association	13-0431590
Form 990, Part VI, Line 11b - Form 990 Review Process	
The Association's internal process for review of tax	forms is extensive. For the
Form 990, the Association's Controller(also a CPA) d	rafts the form with input from
the_staff_review_group(SRG), composed_of_appropriate	staff officers and accountants.
A draft 990 is then provided to the outside auditing	firm, the CEO, the Chief
Financial Officer(CFO), the General Counsel and othe	ers. The Controller then has
responsibility to circulate the comments to the SRG	and incorporate appropriate
corrections into the 990. The final draft is then pr	epared for SRG approval and
provided to the Audit Committee. The CFO reviews the	990 with the Audit Committee.
The Audit Committee Chairman reports on this review	to the Board of Directors. The
990 is provided to the Board of Directors before it	is filed.
Form 990, Part VI, Line 12c - Explanation of Monitoring and Enforce	cement of Conflicts
The organization has new employees review and sign a	statement of compliance with
the conflict of interest policy at the time of hirin	g. All employees and Board
members have a continuing duty to report any actual	or potential conflict of
interest in accordance with the policy and annually	sign a statement of compliance.
New Board Members (NBM) attend a Board orientation s	ession with the organization's
Chairman, President, Chief Financial Officer, Genera	l Counsel and others where the
Association's policies are reviewed. NBMs make a dec	laration of any potential
conflict of interest. All Board members have a conti	nuing duty to report any actual
or potential conflict. The potential conflicts for B	oard members, officers,
employees and others are reviewed by the Association	's CEO, General Counsel, CFO and
Human Resources Director and a schedule is prepared	and furnished to the independent
auditors and made available to the AGA Audit Committee	ee. More detail is provided in
the policy.	

Employer identification number

American Gas Association   13-0431590	
Form 990, Part VI, Line 15a - Compensation Review & Approval Process for CEO, Exec. Dir., or Top Mgtment	
The CEO's compensation is first discussed by the Board Compensation Committee with	
an_independent_consulting_firm_specializing_in_non-profit_organizations_to_determine	
the Board Compensation Committee's recommendation to the Board of Directors. The	
Chairman of the Board then presents the recommendations and reasons for the CEO	
compensation adjustment, if any, for a vote by the full Board. Contemporaneous	
substantiation of the deliberations, decisions and Board of Directors action is	
maintained in the Human Resources files and the minutes of the Compensation	<b>-</b> -
Committee.	
Form 990, Part VI, Line 15b - Compensation Review & Approval Process for Officers & Key Employees	
The Association uses a multifaceted approach to determining compensation for it's	
CEO, officers and employees. This includes establishing written position	
descriptions, salary ranges for positions, setting position goals, providing written	
performance evaluations, measurement of performance, quarterly, semi-annual or	- <b>-</b>
annual goal review, and contemporaneous substantiations of the process. The	
Association's current compensation policy dated November 30, 2011 describes the	
process in more detail. The Association also retains an independent compensation	
consulting firm to advise the Board Compensation Committee and officers.	- <b>-</b>
Compensation adjustments usually are recommended by supervisors and approved by	
managers, directors and/or officers. Adjustments must also be approved by the Human	
Resources Director. Officer's individual salary adjustments are recommended to the	
Board Compensation Committee by the CEO, must be approved by the Board Compensation	
committee after review, and reported to the Board of Directors.	
Form 990, Part VI, Line 19 - Other Organization Documents Publicly Available	
The organization makes the information available in a number of ways. The	
organization's governing documents are available on AGA's website(www.aga.org) under	
"About AGA." The conflict of interest policy is also available under "About AGA."	

Schedule <b>O</b> (Form 990 or 990-EZ) 2011	Page <b>2</b>
Name, of the organization	Employer identification number
American Gas Association	13-0431590
Form 990, Part VI, Line 19 - Other Organization Documents Publicly Available (c	continued)
Financial Statements are provided to the entire Board and other	s on a quarterly
basis. Annual audited financial statements are provided to the	entire membership.
Financial, governance and other information can also be obtained	ed from the
Association electronically by request under "Contact Us" on the	e website or by mail.
	·

SCHEDULE R (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Association

American Gas

Related Organizations and Unrelated Partnerships

Complete if the organization answered 'Yes' to Form 990, Part IV, line 33, 34, 35, 36, or 37.
 Attach to Form 990.

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OMB No 1545-0047

Open to Public

Inspection Employer identification number

13-0431590

(g) Sec 512(b)(13) controlled entity? Schedule **R** (Form 990) 2011 (f)
Direct controlling
entity ş Identification of Related Tax-Exempt Organizations (Complete of the organization answered 'Yes' to Form 990, Part IV, line 34 because it had Yes × (f)
Direct controlling
entity N/A (e) End-of-year assets (e)
Public charity status
(if section 501(c)(3)) Part I Identification of Disregarded Entities (Complete If the organization answered 'Yes' to Form 990, Part IV, line 33.) (d) Total income (d) Exempt Code section TEEA5001L 09/08/11 527 (c) Legal domicile (state or foreign country) Legal domicile (state or foreign country) В (b) Primary activity one or more related tax-exempt organizations during the tax year.) Political Action (b) Primary activity Committee BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990. (a)
Name, address, and EIN of disregarded entity (1) American Gas Assn. PAC C00007450 400 North Capitol Street, NW Washington, DC 20001 (a) Name, address, and EIN of related organization 1 Part II 1 = 8 ଫ୍ର **€**¦ 8 ପ୍ର

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13-0431590

Schedule R (Form 990) 2011 American Gas Association

Identification of Related Organizations Taxable as a Partnership (Complete If the organization answered 'Yes' to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year. Per |

(k) , Percentage ownership Schedule R (Form 990) 2011 Percentage ownership Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered 'Yes' to Form 990, Part IV, Inne 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) (i) General or managing partner? (g) Share of end-of-year assets ž Yes Code V-UBI amount in box 20 of Schedule K-1 (f) Share of total income (h)
Disproportionate
allocations? å Yes Legal domicile Direct Type of entity (state or foreign controlling entity (C corp, S corp, country) or trust) (g) Share of end-of-year assets (f) Share of total income TEEA5002L 05/24/11 (e)
Predominant
income (related,
unrelated, excluded
from tax under
sections 512-514) (b)
Primary activity (d)
Direct
controlling entity (c) Legal domicile (state or foreign country) (a)
Name, address, and EIN of related organization (b) Primary activity Name, address, and EIN of related organization 11111 Ē İ Peril 1 1 1 1 BAA 윽 Ø 8 ଫ୍ର ଷ ଫ୍ର

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13-0431590

Schedule R (Form 990) 2011 American Gas Association

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Schedule R (Form 990) 2011 American Gas Association

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered 'Yes' to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) (b) (c) (d) (e) (f) (f) (f)	(q)	(3)	(p)	(E)		(C)	(b)	£	0	9		3
		Legal domicile (state or foreign country)	redominant income (related, unre-	Are all partners section 501(c)(3)		Share of total income	Share of end-of-year assets	Dispropor- tionate allocations?	amount in box	General or managing partner?		Percentage ownership
			from tax under	organiza	tions/				K-1 Form (1065)			
			section 512-514)	Yes	No			Yes No	,	Yes	ŝ	
<u>11)</u>												
(2)												
(3)											-	
(4)												
(5)												
(9)												
<u></u>												
							_					
(8)											_	
ВАА			E E	TEEA5004L	05/24/11				Schec	Iule R (	orm 99	Schedule <b>R</b> (Form 990) 2011

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## Schedule C, Part IV - Supplemental Information

Page 5

Client AGA2011

American Gas Association

13-0431590

11/09/12

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Schedule C,	Part I-C,	Line 5
Section 527	Political	<b>Organizaitons</b>

			Amount Paid Fr. Internal	Amount Of
Name	Address	FEIN	Funds	Received
GASPAC	400 North Capitol St., NW Washington, DC 20001	13-0431590		33,429.
Democratic Governors' Association	1401 K Street, NW Washington, DC 20005	52-1304889	20,000.	
Friends of Rob McKenna	PO Box 52866 Bellevue, WA 98015	83-0377709	1,500.	
GOPAC	1101 16th Street, NW Washington, DC 20036	52-1237780	12,285.	
Haley's Leadership PAC	PO Box 33045 Washington, DC 20033	27-1410346	1,000.	
McDaniel Leadership PAC	PO Box 250358 Little Rock, AR 72225	01-0752730	500.	
Olens for Attorney General	PO Box 7 Marietta, GA 30061	37-1583098	1,000.	
Republican Governors' Association	1747 Penn. Avenue, NW Washington, DC 20006	52-1174414	20,000.	
Republican St. Leadership Committee	1201 F Street, NW Washington, DC 20004	05-0532524	22,500.	
The Nebraska Republican Party	1610 N Street Lincoln, NE 68508	47-0249795	1,000.	
Zoeller for Attorney General	PO Box 55763 Indianapolis, IN 46205	80-0213721	1,000.	:

2011	Schedule D, Part XIV - Supplemental Info	rmation	Page 6
Client AGA2011	American Gas Association		13-043159
Effect from	In Net Assets Or Fund Balances removal of AGA PAC Net Assets from Statements.	\$	12 25Pt 15,172.
Financial Aco	counting Standards No.158.		1,988,867. 1,973,695.
Schedule D, Par Other Revenue	t XII, Line 2d Included In F/S But Not Included On Form 990		
AGA PAC Conti	ributions not incl. in 990. Osses	\$ Total <u>\$</u>	210,058. 4,849. 214,907.
Schedule D, Par Other Revenue	t XII, Line 4b Included On Form 990 But Not Included In F/S		
	ncome in excess of nated spending allocation.	Total \$	165,892. 165,892.
Schedule D, Par Other Expenses	t XIII, Line 2d And Losses Per Audited F/S		
AGA PAC Expended Net Rental Lo	nses not included in 990. osses.	\$ Total <u>\$</u>	210,058. 4,849. 214,907.

2011

## **Schedule O - Supplemental Information**

Page 10

Client AGA2011

**American Gas Association** 

13-0431590

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Form 990, Part XI, Line 5 Other Changes in Net Assets or Fund Balances

Financial Accounting Standards No. 158. Net Unrealized Gains or Losses on Investments

#### Form 990

### **Continuation Sheet for Form 990**

OMB No 1545-0047

2011

Department of the Treasury Internal Revenue Service

Name of the Organization

Employler Identification number

# American Gas Association 13-0431590 Part VII | Continuation: Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Employees										
(A)	(B)	(C) Position (check all that apply)						(D)	(E)	(F)
Name and Title	Average hours per week	ndividual trustee or director	Institutional trustee	Officer	a Key employee	Highest compensated employee	Former	Reportable compensation from the organization (W-2/1099-MISC)	Reportable compensation from related organizations (W-2/1099-MISC)	Estimated amount of other compensation from the organization and related organizations
		stee	rustee		ľ	ensated				
Terry D. McCallister Director	1	Х						0.	0.	0.
David M. McClanahan	<del> </del>									
Director	7 1	Х						0.	0.	0.
James T. McManus, II										
Director	1	Х	L			ļ		0.	0.	0.
Scott Morris	_							;		
Director	1	X	$oxed{oxed}$	_	_			0.	0.	0.
Jerry Norcia	4			İ	Ì					
Director	1	X	<u> </u>	<u> </u>				0.	0.	0.
Pierce H. Norton, II	4 .	l								•
Director	1	X					_	0.	0.	0.
Denis O'Brien	- ,	١,,								2
Director Rodney O. Powell	1	Х	$\vdash$		_			0.	0.	0.
	-  <sub>1</sub>	X				1		0.	0.	0
<u>Director</u> John G. Russell	+ +	<u>├</u> ^	$\vdash$	$\vdash$				0.	U.	0.
Director	-  <sub>1</sub>	x		ŀ				0.	0.	0.
George A. Schreiber, Jr.	<del>                                     </del>	_^_	<u> </u>	$\vdash$	-		_	<del>.</del>	· · · · · · · · · · · · · · · · · · ·	<u> </u>
Director	1 1	x						0.	0.	0.
Jeffrey W. Shaw	<del> </del>									<del></del>
Director	7 1	Х						0.	0.	0.
Thomas E. Skains										
Director	1	Х						0.	0.	0.
Gary L. Sypolt										
Director	1	X						0.	0.	0.
John L. Walsh	_									
Director	1	Х	$oxed{oxed}$	_	L_	ļ		0.	0.	0.
Craig E. White	┧ .							_	_	_
Director	1	X	_	_	_			0.	0.	0.
Douglas H. Yaeger		١.,								•
Director	1	Х	┢	_	_			0.	0.	0.
Dave McCurdy	٠, ا			١.,				020 772		270 252
President & CEO Kevin B. Belford	50	-	$\vdash$	X		ļ		839,773.	0.	278,353.
Sr. VP & GC	50			x				120 177	0.	102 202
Kevin M. Hardardt	1 30 -	_		_	$\vdash$			429,477.		183,382.
CF&AO	50			Х				263,599.	0.	73,080.
Gary W. Gardner	+ 30-	<del>                                     </del>		┢▔	$\vdash$			203,399.		73,000.
VP & Secretary	50			Х				237,877.	0.	74,869.
Lori S. Traweek	<del>                                     </del>	<del>                                     </del>	$\vdash$	<del></del>				237,077	<u> </u>	
Sr. VP & COO	50				х			361,568.	0.	51,692.
										Form <b>990</b> Cont 2011

#### Form 990

### **Continuation Sheet for Form 990**

OMB No 1545-0047

2011

Department of the Treasury Internal Revenue Service

Name of the Organization

Employler Identification number

# American Gas Association 13-0431590 [Part VIII] Continuation: Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A)	(B)	-			C)			(D)	(E)	(F)
Name and Title	Average hours per week	Pos	ition (	_	-	that app	ly)	Reportable compensation from the organization (W-2/1099-MISC)	Reportable compensation from related organizations (W-2/1099-MISC)	Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
Paula Gant Sr. VP - Policy & Planning	50				x			299,228.	0.	49,305.
Christina Sames  VP - Operations & Engineer	50				х			237,624.	0.	56,741.
Charles H. Fritts	50				<u> </u>					
VP -Govt Relations Richard D. Shelby					_	X		332,443.	0.	49,043.
Sr Leg/Pol Aff Adv Laura Sheehan	50					Х		304,761.	0.	101,198.
Sr. VP-Pub Affairs	50				_	Х		304,280.	0.	6,334.
Paul L. Wilkinson VP-Pol. Analysis	50					Х		270,873.	0.	94,478.
Jason K. Rogers VP -Govt Relations	50					X		203,605.	0.	46,596.
David N. Parker President/CEO							х	222,589.	0.	0.
Roger B. Cooper										
Exec. VP - Pol. & Planning							Х	166,654.	0.	0.
					_					
									-	
										· · · · · · · · · · · · · · · · · · ·
										Form <b>990</b> Cont 2011